

Fall Product Program Troop Guide

What is the Fall Product Program?

This program is an integral part of a Girl Scout's journey toward leadership.

Learning and developing:

- Goal setting
- Teamwork
- Presentation skills
- Customer service
- Money management

It's an easy, fun way to earn start-up funds for your troop activities at the beginning of the Girl Scout year—don't miss out on all the fun!

Mark your calendar!

Program begins!	October 1
Last day for in-person orders	October 18
Family deadline for entering in-person orders into M2OS	October 18
Deadline for troop to enter or edit order card items	October 23
Last day for Girl Scouts/troops to make reward choices	October 25
Last day for online orders	October 25
Delivery of nut/chocolate items to Service Area volunteers	November 10–18
All money due to troop	October 19
Council ACH	November 5

Questions?

- For questions regarding specific Council-related details, contact your Service Area Fall Product Manager.
- For questions regarding M2OS or other general sale questions, contact M2 Customer Service!

Service Area Fall Product Manager (SAFPM)

Name: _____

Email: _____

Phone: _____

GSNWGL
info@gsnwgl.org
888.747.6945

M2 Customer Service
support@gsnudsandmags.com
800.372.8520

Getting Started: Volunteers

- ❑ Complete the online Fall Product Manager Agreement.
- ❑ Starting September 21, M2OS registration links will be sent to those that completed the online agreements.
- ❑ Complete M2OS system training.
- ❑ Create your volunteer avatar!
- ❑ Send access emails to the girls in your troop.

Scan the QR code to access the Fall Product Manager Agreement.



<http://gsnwgl.link/TFPM>

Rewards!

Girl Scout rewards can be found on the back of the order card. Earn a patch with your virtual likeness on it!

Girl Scouts: Create your avatar, send 18+ emails, use "Share My Site" function, and sell \$325.

Volunteers: Create your avatar, send access emails to the girls in your troop, and reach \$600 in total troop sales!



Product	Sale type	Product	Delivery to customers	Troop proceeds*
Nuts/chocolate	In-person	- Girl Scouts take orders from customers with the nut order card and collect money. - Family/troop enters orders into M2OS by the appropriate deadline. - Girl Scouts turn in money to troop.	Delivered by Girl Scouts to customer	15% of item price
	Online, Girl Scout-delivered	- Girl Scouts create their personalized storefront in M2OS and reach out to friends and family via email, text message, or social media. - Customers pay online. - Orders are automatically credited to the participant in M2OS.	Delivered by Girl Scouts to customer <i>(If a family receives an online order from a customer where they will not be able to deliver the items in person, they will need to contact M2 customer service by October 25 to cancel.)</i>	15% of item price
	Direct ship	- Girl Scouts create their personalized storefront in M2OS and reach out to friends and family via email, text message, or social media. - Customers pay online, including the cost of shipping. - Orders are automatically credited to the participant in M2OS.	Shipped directly to customer <i>(1-2 weeks standard delivery timeframe after order processing. Customers will have the option for expedited shipping.)</i>	15% of item price
Magazines & More	Online	- Girl Scouts create their personalized storefront in M2OS and reach out to friends and family via email, text message, or social media. - Customers pay online. - Orders are automatically credited to the participant in M2OS.	Shipped directly to customer <i>(6-8 weeks standard delivery frame after order processing)</i>	15% of item price

*Cadettes, Seniors, and Ambassadors can receive 17% in proceeds if they opt out of rewards.

Troops that participate in the 2026 Fall Product Program will receive an additional \$0.03 per package in the 2027 Cookie Program! Troops must have at least three Girl Scouts selling in the Fall Product Program.

We appreciate you!

*Thank you for being
a part of the Fall
Product Program!*



Troop Banking & Payment Collection

- Payment (cash or electronic) is collected from customers upfront at the time an in-person order is placed.
- Deposit all funds into your troop bank account.
- Funds owed to GSNWGL will be collected via ACH on November 5.
- If a Girl Scout does not turn money in to your troop by October 25, DO NOT place the order. Instead, contact their adult/caregiver immediately, inform your SAFPM, and document any issues. Again, in-person orders should NOT be entered into the M2 system unless payment has been received by the troop.